

AYSO Annual Fiscal Budget

Section	Area	Region	Other
For the 12 month period beginning: July 1, <u>2022</u>		Year Ending: June 30, <u>2023</u>	

Date of last financial statement distributed to members:

Estimated Revenues:		Budget	Per Player	Last Season Actual
4005	Registration Fees (see bottom right)	\$ 250,500.00	117.66	195,000.00
4006	Registration Fee Refunds	(5,000.00)	(2.35)	(8,950.00)
4007	Early Registration Discount	-	-	
4008	Multi-Child Discount	-	-	
4009	Late Registration Fees	-	-	
4010	Merchandise Revenue	300.00	0.14	14.00
4012	Merchandise Revenue - T-Shirts	200.00	0.09	-
4015	Training Registration Fees		-	
4020	Tourn/Natl Games/Player Camp Refunds		-	(750.00)
4021	Tournament/National Games/Player Camp		-	993.00
4022	Tournament-Referee Commitment Fees	(1,000.00)	(0.47)	
4023	Tournament - Referee Commitment Refund	1,000.00	0.47	
4024	Concessions	1,000.00	0.47	
4025	Tournaments - Vendors		-	
4027	Concessions - Packaged		-	
4031	Cultural Exchange		-	
4040	Fund Raising - Other	1,000.00	0.47	
4310	Sponsors/Contributions/Donations	10,000.00	4.70	2,950.00
9105	Interest Income	50.00	0.02	2.73
4959	Other Income (Describe)	8,000.00	3.76	
Total Estimated Revenue (R):		\$ 266,050.00	\$ 124.96	\$ 189,259.73

Estimated Expenditures:				
5101	Uniforms - Players - TAX PAID	60,000.00	28.18	48,000.00
5102	Uniforms - Coaches - TAX PAID	2,000.00	0.94	417.00
5103	Uniforms - Referees - TAX PAID	4,000.00	1.88	1,977.00
5104	Uniforms - Other - TAX PAID	1,200.00	0.56	447.00
5105	Uniforms - Players - NO TAX PAID		-	
5106	Uniforms - Coaches - NO TAX PAID		-	
5107	Uniforms - Referee - NO TAX PAID		-	
5108	Uniforms - Other - NO TAX PAID		-	
5111	Field Expenses	20,000.00	9.39	14,513.00
5115	Facility / Park Fees	12,000.00	5.64	-
5130	Equipment - TAX PAID	21,000.00	9.86	17,124.00
5135	Equipment - NO TAX PAID		-	4,147.00
5140	Storage Expenses	1,000.00	0.47	612.00
5150	Trainer Payments	32,000.00	15.03	26,427.00
5155	Payments to Playing Circuit	800.00	0.38	550.00
5200	Natl Games-Start-up Seed Money		-	
5205	Natl Games-Business Expenses		-	
5208	Tourn/Natl Games: Opening Ceremonies		-	
5209	Tourn/Natl Games: Banners & Signs		-	
5210	Tourn/Natl Games: Traffic Control		-	
5211	Tourn/Natl Games: Entertainment		-	
5212	Tourn/Natl Games: ID Cards		-	
5213	Tourn/Natl Games: Insurance		-	
5220	Tourn: Incentives, Trophies, Awards		-	
5221	Tournament: Coaches		-	
5222	Tournament: Referees		-	
5223	Tournament: Other		-	
5224	Tournament: Water/Food	-	-	
5225	Tournament: Concession Expenses	-	-	
5226	Tournament: Medical Personnel		-	
5227	Tournament Planning Meetings		-	
5228	Tournament/National Games: Entry Fees	25,000.00	11.74	17,000.00

5229	Tournament/Player Camp Expenses		-	
5235	Merchandise Expense	200.00	0.09	-
5239	Cultural Exchange Expenses		-	
5241	Playoff Expenses		-	
5255	Ads/Newsletter/Yearbook/Pictures	10,000.00	4.70	8,288.00

Estimated Expenditures:		Budget	Per Player	Last Season Actual
5261	Fund-raising Expenses: Concessions		-	
5262	Fund-raising: Other		-	
5274	Awards & Volunteer Recognition	35,000.00	16.44	17,883.00
5275	Donations		-	
5431	Clinic Training Expenses: Player		-	
5432	Clinic Training Expenses: Coaches	4,000.00	1.88	-
5433	Clinic Training Expenses: Referees	2,000.00	0.94	-
5434	Clinic Training Expenses: Other		-	
5701	Payments to AYSO: Inter-regional		-	
5702	Payments to AYSO: NSTC		-	
5703	Payments to AYSO: Registration Fees	1,500.00	0.70	1,270.00
5704	Payments to AYSO: Supply Center	2,000.00	0.94	-
5705	Payments to AYSO: Sales Tax		-	
5710	Payments to Affiliates		-	
5715	Payments to Referees (Playing Circuit)		-	
5801	Fixed Assets (over \$1,000)		-	
7401	Travel: Other		-	
7430	Conferences / Meetings	1,000.00	0.47	210.00
7431	Section / NAGM	10,000.00	4.70	2,131.00
7435	Travel Mileage	1,250.00	0.59	725.00
7515	Phone / Internet / Website	2,500.00	1.17	2,290.00
7535	Postage	350.00	0.16	296.00
7540	Freight paid for uniforms and equipment	1,000.00	0.47	27.00
7625	Office Supplies	1,000.00	0.47	25.00
7695	Miscellaneous Supplies		-	
8305	Bank Fees	150.00	0.07	210.00
8375	Volunteer Background Screening	15,000.00	7.05	1,400.00
8595	Other Expenses		-	
	Contingency		-	
Total Estimated Expenditures (E):		\$ 265,950.00	\$ 124.92	\$ 165,969.00

Estimated Cash Increase (Decrease):	(R-E)	\$ 100.00
Estimated Bank Balance on June 30:		\$ 230,000.00
Estimated Ending Cash Balance:		\$ 230,100.00

Please comment if the cash reserve is less than \$5 or more than \$12 per player:
 Field Reovations and Lighting Projects
 LA Co. Partnership Field Improvements
 Palmdale Field Renovations

Comments: Budget includes Core, Upper Division, Extra, All-Stars, Spring and Summer Camps

Treasurer's Name & Signature: Corey Kimura *Corey Kimura* Date: 5/12/2022

Executive Member's Name & Signature: Eric Dilger *Eric Dilger* Date: 5/12/2022

DUE DATES:		PLEASE COMPLETE THIS SECTION:			
Region: 30 days prior to end of fiscal year - June 1		Registration fees			
Area discretionary account: July 1		Players	Fee		
Section discretionary account: July 1		1500 x	\$ 130.00	=	\$ 195,000.00
Tournament: 6 months prior to event		44 x	\$ 250.00	=	\$ 11,000.00
Camp: 60 days prior to camp		185 x	\$ 100.00	=	\$ 18,500.00
Cultural Exchange: 3 months prior to travel		400 x	\$ 65.00	=	\$ 26,000.00
		2129	Total		\$ 250,500.00

* E-mail (budgets@ayso.org) the signed BUDGET to AYSO National by June 1.